

Back ground for the program and Core content

Life long learning is the mantra for continuous success of managers, leaders and people to produce outstanding results. Managing of people and relationships at work is one of the most important skills required in order to enhance achievements both individually & as a team. In order to develop this skill one needs to understand the personality of one's self, others – as individuals and groups, and also organizational issues impacting people at work.

In the organizational context, people and relationships management has many consequences. Improper management results in the reduction of performance efficiency, effectiveness, productivity and lack of effective communication among the employees. When performance efficiency suffers, the quality of the overall organizational environment deteriorates. A deterioration of the organizational environment is accompanied by deterioration in organizational performance. It will have adverse impact on the individual in terms of low morale and poor work relations. People who are chronically having difficulties are lacking in energy and commitment. They may find it hard to concentrate on any one task and cannot be relied on to do their job share. Understanding people and successfully interacting with them increases organizational efficiency and effectiveness.

Training methodology

In line with the objectives and core content, the proposed training will be delivered in the form of awareness/knowledge creating interactive lectures, skill development hands-

PROGRAMME SCHEDULE					
Date & Day	Session I 0945 to 1115	Session II 1130 to 1300	1300 to 1345	Session II 1345 to 1515	Session IV 1530 to 1700
5-3-2020 Thursday	Programme Inauguration & Importance of Research Management	Course Design		Overview of people at work -The whole canvas	Personality profiling and Development
6-3-2020 Friday	Role perception	Personality profiling-A look in the mirror		Organizational citizenship Behavior	Emotional Management-The key to success
7-3-2020 Saturday	Motivation Management- Engaging people	Inter personal interaction- Managing relations between people	LUNCH BREAK	Communication – Key skill in understanding one another	Time management- Utilizing this valuable resource
9-3-2020 Monday	Stress Management Relieve your Stress.	Team Building- Broken square		Change management – Keeping up with the times.	Teams interfaces in organizations-Win as much as you can
10-3-2020 Tuesday	Organizational Politics	Leadership – Making the difference.		The way forward – The road map for success.	Course feedback and validation

- Resource Persons :**
- 1) Dr. Sharan Angadi, Agricultural Management consultant
 - 2) Dr. M. M. Anwer, Agricultural Management consultant
 - 3) Dr. K. H. Rao Professor HRM, NAARM
 - 4) Dr. Bharat S. Sontaki, Professor and HOD, XSM, NAARM



Personality Development Training Programme

(5-10 March 2020)

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